

Apr 16, 2009 – **Networked Insurance Agents** Increases Presence In The Retail Insurance Channel through Lawson & Blevins Acquisition.

Market Wire - Networked Insurance Agents (NIA), California's fastest growing wholesale insurance network, based in Grass Valley, California, proudly announces the acquisition of Lawson & Blevins Insurance Agency, a Woodland, California - based retail insurance agency.

The acquisition of Lawson & Blevins increases NIA's presence in the retail insurance marketplace and complements NIA's insurance network, which offers market access to over 480 Affiliate Agencies and over 200 Program Agencies, located in California and surrounding states.

The acquisition further solidifies NIA's position as one of the leading commercial and personal insurance providers in the Western United States.

"Lawson & Blevins is a classic example of how NIA is able to assist agencies in perpetuation while maintaining a presence in the local community. Paul Blevins will continue as President of the agency and will be able to provide a wider menu of services to his existing and potential customers."

The acquired firm, which will continue to operate as Lawson & Blevins Insurance Agency, will have access to products from NIA's 50-plus insurance carriers, the support of NIA's underwriting expertise as well as a dedicated customer service department.

"The combination of Lawson & Blevins and NIA will give our customers a wider breadth of property and casualty insurance offerings and enhance customer support," stated Paul Blevins. "We are excited about the opportunity to expand our operations and grow our customer base in Woodland and surrounding communities."

Lawson & Blevins, founded in 1899, has a longstanding history of providing insurance products to Yolo and surrounding counties in Northern California. Lawson & Blevins offers a wide range of commercial, personal, life and health insurance products and is noted for its expertise in writing insurance to local farming and agricultural businesses.